

### MARKET FOCUS

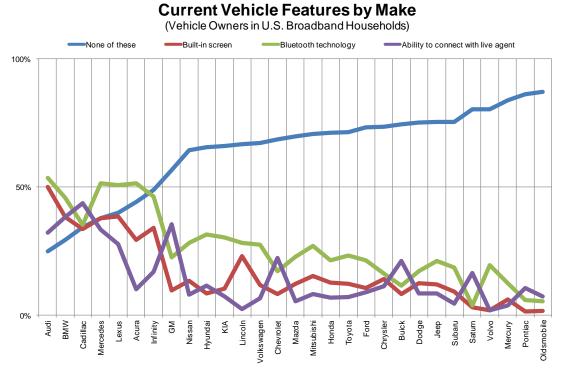
#### SERVICE: MOBILE AND PORTABLE

By John Barrett, Director, Consumer Analytics, and Yilan Jiang, Manager of Consumer Research, Parks Associates

# SYNOPSIS

The Connected Car is Here analyzes current adoption and demand for automobiles with connectivity features.

It details the features currently in use and consumer satisfaction with such features. It also profiles adoption and demand by vehicle make.



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# ANALYST INSIGHT

"The connected car has quietly arrived. A surprisingly high number of consumers now have vehicles with connectivity features, and the take rate is particularly high among luxury car owners. Moreover, once consumers get a taste for such features, they become table-stakes for their next car purchase."

- John Barrett, Director, Consumer Analytics, Parks Associates

# CONTENTS

- The Connected Car is Here
- About the Research
- **Previous Research**
- Key Findings
- Recommendations
- Market Overview of Mobile Connectivity





# The Connected Car is Here

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# CONTENTS

- Mobile & Portable CE Adoption (2009 2012)
- App Functions for Smartphones (Q3/12)
- Mobile App Usage (Q3/12)
- Free Apps Downloads (Q3/12)

#### **Overview of Connected Car Services**

- · Connected Car Services
- · Approaches to Enabling Connected Car Services

#### **Current Adoption & Use**

- · Vehicles with Built-in Screens (Q4/12)
- · Vehicles with Built-in Screens by Car Age (Q4/12)
- · Built-in-Screen Capabilities (Q4/12)
- Built-In-Screen Capabilities, by Age of Vehicle (Q4/12)
- Connected Car Capabilities (Q4/12)
- · Connected Car Capabilities by Car Age (Q4/12)
- Current Vehicle Features by Make (Q1/13)
- Connected Car Features (Q1/13)
- Connected Car Features by Make (Q1/13)
- Connected Car Features by Make: Luxury Cars (Q1/13)
- Use of Vehicle Features (Q1/13)
- Use of Vehicle Features by Make: Luxury Cars (Q1/13)
- · Satisfaction with Vehicle Features (Q1/13)
- Common Consumer Comments about Car Features (Q1/13)
- · Select Open-Ended Comments About Car Features (Q1/13)
- Satisfaction with Vehicle Features by Make: Luxury Cars (Q1/13)
- · Importance of Features for Future Car Purchases (Q1/13)

## **Demand for Connected Cars**

- Likelihood of Purchasing A New Automobile (Q4/12)
- Likelihood of Purchasing an Automobile With Internet Access (Q4/12)
- Likelihood of Purchasing an Automobile With Internet Access by Age (Q4/12)
- Value of Connected Car Capabilities (Q4/12)
- · Value of Connected Car Capabilities & Likelihood of Vehicle Purchase (Q4/12)
- · Value of Connected Car Capabilities by Age (Q4/12)





# The Connected Car is Here

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CONTENTS		
	Appeal of Connected Car Features (Q1/13)	
	<ul> <li>Appeal of Connect Vehicle Features &amp; Smartphones (Q1/13)</li> </ul>	
	Appeal of Connect Vehicle Features by Make (Q1/13)	
	App Preferences for Vehicles (Q4/12)	
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